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UNITED STATES DEPARTMENT OF AGRICULTURE
Federal Extension Service
Washington 25, D. C.

May 31, 1956

LIST OF REFERENCES ON FARM AND HOME DEVELOPMENT*

These references are listed under questions to which they relate. Where a number of copies is indicated, it refers to the number available for use by students in the course. Others are available in the library.

It should be borne in mind that the materials listed under each question do not necessarily answer the question. In fact, some of them may suggest conflicting answers. They should, however, be helpful to the student in developing his or her own answers to the questions.

It should also be kept in mind that no such list can be complete. Each student may want to add items that come to his or her attention and that seem related to the questions.

Finally, it must be recognized that more items are listed than can be read in three weeks, and each student must select items that best meet his or her needs.

1. What is farm and home development?

- a. The Place of Farm and Home Development in the Future Extension Program. Talk by Otto C. Croy, May 5, 1955. Mimeographed. AO-39 (5-55). FES-USDA. (This also relates to questions 2,3,4,5,6, and 16.) (60 copies)
- b. Earmarks of Farm and Home Development. FES-USDA - IP-54 (4-56). (This also relates to questions 2 and 11.) (60 copies)
- c. Farm and Home Development in Connecticut. Irving F. Fellows. University of Connecticut, Storrs. No. 56-2, January 1956. (This also relates to questions 2,3,5, and 11.) (40 copies)
- d. Examples of the Unit Approach to Farm Family Problems in Selected Counties in the Midwest. Regional Publication No. 2 of the North Central Farm Management Extension Committee. Published by Iowa Agricultural Extension Service, Ames. January 1955. (This also relates to question 2,5,9,10,11,15, and 16.) (40 copies)
- e. Eighteen Quotations That Refer to the Individual Farm and Home Approach. Prepared by Virgil Gilman. Mimeographed, AEP-69 (6-55). FES-USDA. (This also relates to questions 3,6,7, and 8.) (15 copies)
- f. The Unit Approach--What It Is--Why It is Needed--How It Works. FES-USDA. (This also relates to questions 2,3,5,6, and 11.) (7 copies)

*Compiled by E. P. Callahan for use in the course in Farm and Home Development to be given in the North Central Regional Extension Summer School at the University of Wisconsin, June 4-23, 1956.

- g. Some Examples of County Work in Farm and Home Development in States Represented on the Northeast Farm Management Extension Committee. (Mimeographed.) Assembled by the Agricultural Extension Service, University of Maine, Orono. July 1955. (This also relates to questions 2,4,5,7,8,9,10,11,15, and 16.) (2 copies)
 - h. Farm and Home Development--The "Farm Unit Approach" to Problems of the Individual Farm and Home--Some Possibilities and Suggestions for Extension Work in This Field. Prepared by the Western States Farm Management Extension Committee at the suggestion of the State extension directors, January 1955. (This also relates to questions 2,3,13, and 16.) (5 copies)
 - i. Farm Families Plan Their Future. Southern Farm Management Extension Publication No. 6. January 1955. (This also relates to questions 2,3,7, and 8.) (5 copies)
 - j. What We Mean by Farm and Home Development. C. B. Ratchford, Assistant Director, North Carolina Agricultural Extension Service. Mimeographed. (This also relates to questions 2,3,5,6,7,8,9, and 11.) (1 copy)
2. Why do we call it farm and home development?
- a. A Point of View For County Extension Agents--Home Demonstration Work. Prepared by home demonstration State leader's office, October 1954. Dittoed. New York State College of Agriculture and Home Economics, Cornell University, Ithaca. Reproduced April 1956. (This also relates to questions 1 and 3.) (60 copies)
 - b. The Interstate Cooperative Research Project on Decision Making in Farm Management. Talk by Glenn L. Johnson, Michigan State University, at the Conference on Values and Decision-Making in Home Management, July 4-6, 1955. Michigan State University, East Lansing. Mimeographed by FES-USDA, Hep-85 (10-55) (See especially pages 5 and 6.) (10 copies)
 - c. Adoption of Improved Farm Practices as Related to Family Factors. Eugene A. Wilkening. Research Bulletin 183. University of Wisconsin, Madison. (1 copy)
 - d. See also references 1a, 1b, 1c, 1f, 1g, 1h, and 1i; and Bradford and Johnson (reference 7c), pages 87-89, 395-403, 416-420, and problem 20, page 420; Beneke (reference 7d), pages 11-15 and 371-372; Heady and Jensen (reference 7e), page 6; and Malone (reference 7g), chapter 13.
3. Why is farm and home development needed?
- a. South Dakota's Farm and Home Development Program. Lyle Bender and Arthur W. Anderson. South Dakota Extension Circular 525. June 1955. Brookings. (This also relates to questions 5,6,7,8,9, and 10.) (1 copy)

- b. Progress in Farm and Home Development. Ernest J. Nesius. Talk delivered at the 69th Annual Convention of Land-Grant Colleges and Universities, Kellogg Center, East Lansing. November 14, 1955. Mimeographed. (This also relates to question 2 and 12.) (50 copies)
 - c. Excerpts from debate in the House of Representatives on the Appropriation for Cooperative Extension Work (as recorded in The Congressional Record, April 13, 1954, Vol. 100, No. 68, pages 4870-4874). (5 typed copies available)
 - d. Strengthening American Agriculture Through Research and Education. Office of the Secretary, USDA, August 1953. (1 copy)
 - e. See also references Nos. 1a, 1c, 1e, 1f, 1h, 1i, 1j, and 2a.
4. What were some forerunners of farm and home development?
- a. Genesis and Development of Balanced Farming in Missouri. Andrew J. Nichols. University of Missouri, USDA, and Foreign Operations Administration, Washington, August 1954. (This also relates to questions 3, 6, 9, 10, 12, and 13.) (2 copies)
 - b. Farming for Victory and Peace--Some Lessons From Tennessee Unit Test Demonstration Farms. Joe A. Elliott and E. P. Callahan. Publication 263, Agricultural Extension Service, University of Tennessee, June 1942. (1 copy)
 - c. "Farm Planning--A Trial Operation." R. G. Wheeler and John D. Black, in Journal of Farm Economics, May 1954, Vol. XXXVI, No. 2, pages 198-209. (Library) (1 mimeographed copy available)
 - d. See also references Nos. 1a and 1g.
5. What kinds of families have greatest need for farm and home development?
- a. Factors Influencing the Lives of a Group of Young Farm Families. Christine H. Hillman. Research Bulletin 750, September 1954. Ohio Agricultural Experiment Station, Wooster. (This also relates to question 7.) (1 copy)
 - b. See also references Nos. 1a, 1c, 1d, 1f, 1g, 1j, and 3a.
6. What are the aggregate objectives of farm and home development?
- a. See references 1a, 1e, 1f, 1j, 3a, and 4a.
7. What are some typical problems of farm families, with which farm and home development can be peculiarly helpful?
- a. The Farm Family and the Farm and Home Development Program. Peter Dorner. January 1956. University of Wisconsin, Extension Service, College of Agriculture, Madison. (1 copy)

- b. Gross, Irma H. and Crandall, Elizabeth Walber, Management for Modern Families. Appleton-Century-Crofts, Inc., 1954. Chapters 1-4. (These chapters also relate to question 8.) (Library)
- c. Fitzsimmons, Cleo, The Management of Family Resources. Freeman, 1950. (Library)
- d. Bradford, Lawrence A., and Johnson, Glenn L., Farm Management Analysis. John Wiley & Sons, 1953. (Chapters 1-3) (These chapters also relate to question 8.) (Library)
- e. Beneke, Raymond R., Managing the Farm Business. John Wiley & Sons, 1955. (This book also relates to question 8.) (Library)
- f. Heady, Earl O., and Jensen, Harald R., Farm Management Economics. Prentice-Hall, 1954. (This book also relates to question 8.) (Library)
- g. Case, H. C. M., and Johnston, P. E., Principles of Farm Management. Lippincott, 1953. (This book also relates to question 8.) (Library)
- h. Malone, Carl, How To Make Your Farm Pay. Iowa State College Press, 1950. (This book also relates to question 8.) (Library)
- i. A Comparison of Home Management by Two Socio-Economic Groups. Dorothy Vare Bartel and Irma H. Gross. Michigan Agricultural Experiment Station Technical Bulletin 240, 1954. East Lansing. (This also relates to question 8 and 10.) (Library)
- j. McDonald, John Dennis, Strategy in Poker, Business, and War. Norton, 1950. (Library)
- k. "How Heavy Should I Feed My Hogs?" Ralph D. Jennings, in The Agricultural Situation, USDA, January 1949, Vol. 33, No. 1. (1 copy)
- l. "More Grain for Your Dairy Cows?" Ralph D. Jennings and John W. Klein, in The Agricultural Situation, USDA, February 1949, Vol. 33, No. 2. (3 copies)
- m. Decisions That Affect Profits in Broiler Production. Irving F. Fellows and George E. Judge. Bulletin 457, January 1954, Extension Service, College of Agriculture, University of Connecticut, Storrs. (2 copies)
- n. Cull the Cow That Culls Your Profits, PA-250, June 1954, USDA. (60 copies)
- o. Cutting Costs in Today's Farming, Pamphlet 222, February 1956, Agricultural Extension Service, Iowa State College, Ames. (50 copies)
- p. "Your Egg Business--In or Out?" Raymond R. Beneke, W. R. Whitfield, and Herbert Allen, in Iowa Farm Science, April 1953, Vol. 7, No. 10. (1 reprint available)

- q. How Little Should a Farm Be? Radio Talk by R. K. Bliss, of Iowa State College, January 20, 1956. Mimeographed by Federal Extension Service, USDA. AEP (2-56) (7 copies)
 - r. What Do You Want From Farming? The 1953 Annual Report of Illinois Farm Bureau Farm Management Service. A. G. Mueller and J. B. Claar, May 1954. (1 copy)
 - s. "How Much Labor? How Much Machinery?" Harry M. Young in Farm Economic Information, University of Kentucky, Farm Ec. Ext. 46, April 23, 1951. (1 copy)
 - t. Planning the Farm for Profit and Stability. Neil W. Johnson, Farmers Bulletin No. 1956, USDA, revised 1946. (4 copies)
 - u. More Money From Your Farm. H. C. Love, J. H. Coolidge, and R. D. McKinney, c. 244, January 1955, Kansas State College, Extension Service, Manhattan. (1 copy)
 - v. Fertilizer Use and Crop Yields in the United States, Agriculture Handbook No. 68, USDA. (4 copies)
 - w. See also references 1e, 1f, 1g, 1i, 1j, 3a, and 5a.
8. What kinds of help do the families need from extension agents in connection with such problems?
- a. "Basic Logic in Farm and Home Planning in Extension Education." Earl O. Heady, in Journal of Farm Economics, February 1956, Vol. XXXVIII, No. 1, pages 80-92. (Library)
 - b. New Managerial Concepts and the Extension Service, Glen L. Johnson. A talk presented to Extension Workers' Conference, December 18, 1952. Mimeographed. Agricultural Econ. Ext. 59, University of Kentucky, Lexington. (1 copy)
 - c. "An Extension Philosophy for Farm and Home Development Work." Peter Dorner, in Journal of Farm Economics, August 1955, Vol. XXXVII, No. 3, pages 493-505. (Library)
 - d. "Organizing Economics Research Specifically for Use in a Farm and Home Development Program." Sydney D. Staniforth and Lee M. Day, and discussion by Stuart Brabant, C. B. Ratchford, and P. E. Johnston, in Journal of Farm Economics, December 1955, Vol. XXXVII, No. 5, pages 848-865. (Library)
 - e. "Financial Management for Farm People." Lawrence A. Jones, in Agricultural Finance Review, Vol. 18, November 1955, Agricultural Research Service, USDA. (Library) (Also 8 reprints available.)
 - f. "Problems of a Farm and Home Planning Program." Dorris D. Brown, in Journal of Farm Economics, May 1954, Vol. XXXVI, No. 2, pages 187-197. (Library) (This also relates to question 10, 11, and 16.) (Also two mimeographed copies available)

- g. See also references Nos. 1e, 1g, 1i, 1j, 3a, 5a, 7a, 7b, 7c, 7d, 7e, 7f, 7g, 7h, 7i, and 7k.
9. Which of these kinds of help can best be given through individual contacts? Small group meetings? Mass media?
- a. "Evaluation of Extension Methods Employed in Farm and Home Development." N. S. Hadley, P. L. Putnam, M. S. Williams, Arthur W. Peterson, and James Neilson, in Journal of Farm Economics, December 1955. Vol. XXXVII, No. 5, pages 1278-1306. (These statements also relate to question 10.) (Library)
 - b. The Use of Groups in Farm and Home Development--Olmstead County. (Minn.) 1956. Mimeographed. (60 copies)
 - c. Report of Central States Farm and Home Development Conference, Chicago, Ill. January 20-22, 1955. Mimeographed by Federal Extension Service, USDA, pages 28-29. (6 copies)
 - d. Report of Farm and Home Planning Workshop, New England States, July 12-14, 1955. Mimeographed by University of New Hampshire, Durham. Pages 8-23. (This also relates to question 10 and 11.) (2 copies)
 - e. See also references Nos. 1d, 1g, 1j, 3a, and 4a.
10. What teaching procedures are most helpful?
- a. "Family Goals and Extension Procedures" in News and Views of the Farm Management Staff, Federal Extension Service, USDA, March 12, 1956. Pages 2 and 3. AEP-48 (3-56). (50 copies) (This also relates to question 11.)
 - b. Better Farming and Better Living for Indiana Farm Families. BF & BL Ag. Ec. 1, Purdue University, Agricultural Extension Service, Lafayette, Ind. (1 copy)
 - c. Farm and Home Development Manual. Extension Service, College of Agriculture, University of Connecticut, Storrs, January 1956. (This is also related to question 11.) (1 copy)
 - d. "The Door Is Open." L. A. Bevan, in Farm and Home Planning Workshop Report, New England States, July 12-14, 1955. Mimeographed by University of New Hampshire, Durham. Pages 5-7. (2 copies)
 - e. "The Interview Process and Decision Making." Owen B. Burgin, in Farm and Home Planning Workshop Report, New England States, July 12-14, 1955. Mimeographed by University of New Hampshire, Durham, N. H., Pages 28-39. (This also relates to questions 11 and 15.) (2 copies)
 - f. See also references Nos. 1d, 1g, 3a, 4a, 7b, 8f, 9a, and 9d.

11. Under what circumstances, if any, would your objective in working with a family be to help them work out a solution of a specific, but comprehensive and crucial, problem that they want help on? To develop and put into effect a complete farm and home plan? Do both? Do neither?
 - a. See references Nos. 1b, 1c, 1d, 1f, 1g, 1j, 8f, 9d, 10a, 10c, and 10e.
12. What information should be given to the public about farm and home development?
 - a. Report of Central States--Farm and Home Development Conference, Chicago, Ill., January 20-22, 1955. Mimeographed by Federal Extension Service, USDA, pages 45-49. (5 copies)
 - b. See also references Nos. 3b and 4a.
13. What kinds of information should you ask the families to record as a basis for evaluation of their progress and revision of their plans? As a basis for justification of the expenditure of public funds?
 - a. Research in Extension, Report of a National Workshop, May 9-13, 1955, Federal Extension Service, USDA. Pages 53-105. (This also relates to question 14.) (1 copy)
 - b. Advance Copy of Changes To Be Made in County Statistical Report From ES-21 for 1956. Mimeographed by Federal Extension Service, USDA, ER&T-93 (3-56) (This also relates to question 14.) (50 copies)
 - c. Farm and Home Development for Young Farm Families. Mimeographed questionnaire. University of Wisconsin, College of Agriculture, Department of Rural Sociology. (This also relates to question 14.) (12 copies)
 - d. See also references Nos. 1h and 4a.
14. What kinds of information do you need to record as a basis for evaluation and improvement of your work in farm and home development?
 - a. Sample forms from Michigan. (In folder) (1 set)
 - b. See also references 13a, 13b, and 13c.
15. What are the advantages, and the problems to be expected, where the contributions of the entire county extension staff are "funneled" through one member who does most of the individual visiting and counseling with the farm family, and calls on other members for specific contributions from time to time as appropriate? Where all members of the county staff establish and maintain counseling relationships with each family?
 - a. See references Nos. 1d, 1g, and 10e.

16. Name some kinds of assistance you should expect to get from, and give to your teammates on the county extension staff. Your supervisor. The specialist staff. Your County Extension Advisory Committee. Some of the principal agencies of government. Some nongovernmental agencies, firms, and organizations.
- a. "The Place of the Extension Specialist in Farm and Home Counseling." Silas B. Weeks, in Journal of Farm Economics, February 1956, Vol. XXXVIII, No. 1, pages 74-79. (Library)
 - b. Report of Central States Farm and Home Development Conference, Chicago Ill. January 20-22, 1953. Mimeographed by Federal Extension Service, USDA. Pages 31-44. (6 copies)
 - c. See also references Nos. 1a, 1d, 1g, 1h, and 8f.



